

CALCULATING YOUR PRO RANKING SCORE



Please refer to the chart below to see how your number of underwriting touches and number of earned LO Partner Points affect your PRO Ranking Score (a numerical value) and PRO Ranking Status (Elite, Plus or Basic). Remember, your current status is always based on the previous month's score.

SCORING KEY

AVG UW TOUCHES	
MIN	PRO POINTS
<=1.8	50
1.9	49
2	48
2.1	47
2.2	46
2.3	45
2.4	44
2.5	43
2.6	42
2.7	41
2.8	40
2.9	39
3	38
3.1	37
3.2	36
3.3	35
3.4	34
3.5	33
3.6	32
3.7	31
3.8	30
3.9	29
4	28
4.1	27
4.2	26
4.3	25
4.4	24
4.5	23
4.6	22
4.7	21
4.8	20
4.9	19
5	18
5.1	17
5.2	16
5.3	15
5.4	14
5.5	13
5.6	12
5.7	11
5.8	10
5.9	9
6	8
6.1	7
6.2	6
6.3	5
6.4	4
6.5	3
6.6	2
6.7	1
>= 6.7001	0

LO PARTNER POINTS	
MIN	PRO POINTS
10000	50
9800	49
9600	48
9400	47
9200	46
9000	45
8800	44
8600	43
8400	42
8200	41
8000	40
7800	39
7600	38
7400	37
7200	36
7000	35
6800	34
6600	33
6400	32
6200	31
6000	30
5800	29
5600	28
5400	27
5200	26
5000	25
4800	24
4600	23
4400	22
4200	21
4000	20
3800	19
3600	18
3400	17
3200	16
3000	15
2800	14
2600	13
2400	12
2200	11
2000	10
1800	9
1600	8
1400	7
1200	6
1000	5
800	4
600	3
400	2
200	1
0	0